Achievement of Market-Friendly Initiatives and Results Program (AMIR 2.0 Program)

Funded By U.S. Agency for International Development

Events Management Workshop

Final Report

Deliverable for MEI Component, Task No. 380.1 Contract No. 278-C-00-02-002101-00 This report was prepared by the AMIR Program Training and Events Team – (Sameera Qadoura, Rawan Tell, and Rami Khyami) in collaboration with Chemonics International Inc., prime contractor to the U.S. Agency for International Development for the AMIR Program in Jordan.

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Executive Summary

Goals:

To sharpen the participants' managerial and supervisory skills in managing significant events such as: Training, meetings, product launching, retreats, and marketing presentations.

Objectives:

- To provide an introduction about event management: Definition, history, purpose, benefits, and subfields;
- To explain stages of event management: research, design, planning, coordination and evaluation;
- To identify the managerial prerequisites for a successful event: planning, organization, hands-on participation and monitoring;
- To practice the effective logistics of a successful event: targeting, invitations, confirmations, equipments, speakers, venue and room set up;
- To highlight the requirements and polices, for Events under AMIR grants.

Target Group:

Event Coordinators\AMIR Partners (Microfinance Institutions, Business Service Providers and Ministry of Planning)

Duration:

One full day (8:30 - 5:00)

Program Agenda: please find attached

Participants:

Total attendees= 25 (16 Female, 9 male)
MFI's attendees= 6
BDS's attendees= 15
AMIR Program= 4

Agenda April 30, 2003 8:30 - 5:30

"Event Management Workshop"

8:30 – 9:00 **Registration**

9:00 – 9:30 Welcoming

- **♀** Names introduction
- **♥** Objectives
- **Expectations**

9:30-10:15

Introduction to Event Management

- **♦** Warm up
- **●** Introduction to Event Management
- **Events Categories**
- **E**vent Management Skills
- **E**vent Management Phases

10:15 - 11:15

Phase One - Before the Event

Event Planning & Design

- **Why this Event**
- **●** Mechanism for event communication
- Resource analysis: financial \ technical \ manpower
- **★** Target group
- How to determine date and place
- Event content, agenda, and timing
- **•** Event Requirements

11:15 – 11:35

BREAK

11:35 - 12:30

Phase One - Before the Event

Finding Speakers

- **♥** Where to look for speakers
- Contacting speakers
- Contacting chairperson
- Role of chairperson

Invitations

- **♥** Whom to invite
- **●** Invitation distribution

12:30 — 1:30 Phase One - Before the Event External resources Budgeting

Sponsorship Systems & Tools

Contracts

1:30-2:00

Phase One - Before the Event Day

- **Staffing the events**
- **●** Dealing with registration and confirmation
- Preparing participant and speaker packs
- **Set-**Up preparations and seating plans
- Systems installation and testing, speakers rehearsals

2:00-2:45

LUNCH

2:45 - 3:15

Phase Two - During the Event

Warm Up Exercise

- **♣** Introduction
- Follow-up considerations
- Remembering participants' care \ speakers' care
- Problem Solving
- Observing vendors.

3:15-3:30

Phase Three - After the Event

- Mechanisms for feedback and evaluation
- Reporting and documentation

3:30-4:30

Events Under AMIR Grants

- Requirements and points to consider
- Useful links

4:30 - 5:00

Wrap - Up

Summary and Conclusions of the Day

Evaluation

FINAL ATTENDANCE LIST

"Events Management Training" 30-Apr-03 AMIR Program, Amman

y Gender:	16	6	idees:	
Trainees b			Event Atter	25
Number of AMIR Trainees by Gender:	Women:	Men:	Fotal Number of Event Attendees	Total:

Ō	Guest Name	Company Name	Business Phone	Email Address	Gender
◆ Zi	Ziad Abu-Al Fahem	Jordan Micro Credit Company (JMCC)	+962 (6) 568-1385 /6	adhm2002@hotmail.com	Σ
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Training Evaluation Summary Event Management Workshop for MFI's & BDS's 30 April 2003

Objective: To sharpen the MFI's and BDS's Participants managerial and supervisory skills in managing significant events such as training, meetings, product launching, retreats, and marketing presentations.

20 out of 21 participants filled the evaluation

• Please check the rating which best describes the quality of this training:

	Materials	Trainers	Practical Application	Venue	Overall Training
Excellent	19 (%95)	15 (%75)	16 (%80)	9 (%45)	17 (%85)
Good	1 (%5)	5 (%25)	4 (%20)	9 (%45)	3 (%15)
Fair				2 (%10)	
Poor					

- Which topic did you think was the most useful?
 - All topics were useful (4) (%16.6)
 - Everything we got in the manual was very useful and interesting.(1(%4.2)
 - Before the event (13) (%54.1)
 - During the event (1) (%4.2)
 - After the event (1) (%4.2)
 - Event under AMIR Grants (3) (%12.5)
 - Evaluation (1) (%4.2)
 - Note: 24 answers since some participants considered more than one topic as most useful

• Which topic did you think was the least useful:

- "Events under AMIR Grants" (1) (%5)
- "Evaluation". (1) (%5)
- All topics were useful (5) (%25)
- Booking the tickets (1) (%5)

Note: %60 left it without answer

• How could this course be improved?

- To be split on two days (7) (%35)
- It is very good (1) (%5)
- More group work (1) (%5)
- More details on the "after the event phase" (1) (%5)
- To apply one case study on all the workshop (1) (%5)
- To cover "evaluation" more thoroughly (1) (%5)
- Online example (1) (%5)
- To hold a follow up event after each institution organizes an event to make sure that they followed the guidelines. (1) (%5)

Note: %30 left it without answer

• Would you recommend the training to others? Yes 20 (%100) No

• Comments:

- To get the Arabic copy of the materials when its ready (2) (%10)
- Thank you (8) (%40)
- I am very happy from the workshop (1) (%5)
- Good presentation (1) (%5)
- You made it very interesting (2) (%10)
- I hope I can attend other specialized workshops in event management (1) (%5)
- The workshop was very important to me and I learned more information (1) (%5)
- This workshop will improve my work (1) (%5)
- Good job (1) (%5)
- Note: %10 had no comments

Training Materials and Handouts



